AQ-IQ IRF PRO LAB™ – EXECUTIVE ROI SNAPSHOT

Investing in IRF PRO LAB™ pays for itself - many times over

THE PROBLEM

In our multi-year audit sample of 50+ IRFs:

- 42% contained payment-impacting errors
- Avg. loss: ~$10,000 per facility
- Avg. overpayment: ~$5,000 per facility

WHY IT MATTERS

Errors aren't just compliance headaches - They affect:

💰 Revenue
⚖️ Audit risk
📊 Reputation

👉 **What would it look like across your facility's full volume?**

THE AQ-IQ DIFFERENCE

Your team doesn't just attend classes. They are lead by experienced IRF professionals who help them successfully apply what they learn. Every participant receives:

- Live instruction from recognized IRF experts
- Real-world IRF case studies
- Practical application—not just theory
- Weekly progress support to keep learning on track
- Access to recordings and specialized tools
- Multiple ways to ask questions throughout the course
- Continued collaboration through the learning community

A past student's survey response:
"Where do I start? Definitely the interaction, repetition, the ability to ask questions whenever, connecting with peers, promptness of staff on everything. Y'all really do care."

WHY IT WORKS

Our students aren't full-time learners. They're busy PPS Coordinators, coders, directors, therapists, and leaders balancing demanding workloads.
That's why our team actively supports participants throughout the course with:

- Progress check-ins
- Individual assistance when needed
- Flexible access to recordings
- Timely responses to questions
- Accountability that helps students stay engaged

THE ROI

Based on the size of your team, the information presented in the AQ-IQ IRF PRO LAB™ could offset the course investment fee for the whole team, starting as early as session two.

BOTTOM LINE

Investing in your team's education isn't about completing another training course. It's about building internal expertise that improves documentation, strengthens coding accuracy, supports compliance, and helps protect your revenue—long after the course has ended.
This isn't an expense—***it's an investment.***
Protect your revenue. Reduce audit risk. Strengthen your team.