

## Sept. 25-Oct. 24, 2024

Wednesdays & Thursdays 2:00-4:00 P.M. Eastern

Make your records stand up to intense scrutiny from technical and other denials!

#### **CREATED FOR:**

PPS/CMG/IRF-PAI coordinators, IRF coders, CDI staff, clinical liaisons, program directors and others.

### **OBJECTIVES:**

At the conclusion of this course, attendees will be able to:

- Summarize IRF payment logic.
- Associate documentation and coding to payment compliance.
- Analyze chart documentation opportunities and risks to payment accuracy.
- Compare the differences in IRF-PAI and UB-04 coding.
- Examine medical record documentation for appropriate IGC, etiologic and other relevant diagnoses.
- Assess medical record documentation to report the true patient severity of illness.
- Compare ICD-10-CM coding to translation of the information to the IRF-PAI and identify gaps that result in claims risks.
- Analyze and defend the CMG.

Schedule/content are subject to change.



# **COURSE DESCRIPTION**

The AQ-IQ IRF PRO LAB™ Virtual course brings a perspective to the table that most IRF facilities don't even know they are missing.

Lessons taught come from AQ Consulting LLC's vast experience with this unique healthcare market. Through this knowledge base, it was revealed that inaccurate claims, ineffective documentation, and incorrect coding for the IRF-PAI and UB-04 are widespread problems throughout the country. Expert guidance, focused education, and answers to tough questions that lead to accuracy, compliance, and appropriate reimbursement are quite limited. Our multifaceted team of experts, comprised of experienced coders, program directors, PPS coordinators, therapists and clinical liaisons created this intensive training solution for IRF professionals and coders to address these significant IRF revenue cycle issues.

The AQ-IQ IRF PRO LAB™ provides advanced level training with Real World Case Studies that illustrate the concepts. When IRF Departments educate their key players with this course and they use the techniques learned at the LAB, many experience a noticeable increase in appropriate reimbursement.

This course includes 20 hours of intensive training and hands-on case analysis. The detailed instruction helps students understand CMS documentation requirements to achieve appropriate payment. The interdisciplinary background of attendees allows valuable conversations to break down barriers and silos , as well as improve workflow.

There's nothing like this comprehensive workshop in the industry!

### What past students have to say:

"Enlightening on how small changes can make a big difference in \$\$"

~ Director, Medical Records, NJ

"It was helpful in explaining some of the behind the scenes things that take place when using an automated system like eRehab data."

~ Director, Medical Records, NJ

"Very complete, and concise. Just a great presentation."

~ VP of Compliance & Education, CA

"Attending the AQ-IQ IRF PRO LAB™ significantly increased our program's financial performance. By applying the concepts from the lab and increasing coordination of roles amongst physicians, coders and PPS coordinators, our program demonstrated a \$20,000 per week improvement in reimbursement. This program is a must for any program looking to improve financial performance while ensuring medical necessity is well-documented." (That is more than \$1 Million in a year)

~ Program Director in Michigan