

Live virtual course Presented by AQ-IQ LLC



Sept. 18 - Nov. 20, 2025

**Thursdays 2:00-4:00 P.M. Eastern
for 10 weeks**

**Make your records stand up to intense
scrutiny from technical and other denials!**

CREATED FOR:

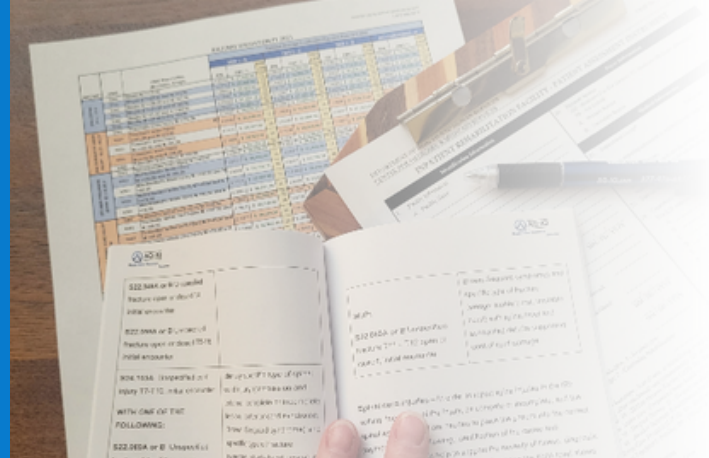
PPS/CMG/IRF-PAI coordinators, IRF coders,
CDI staff, clinical liaisons, program directors
and others.

OBJECTIVES:

At the conclusion of this course, attendees will be able to:

- Summarize IRF payment logic.
- Associate documentation and coding to payment compliance.
- Analyze chart documentation opportunities and risks to payment accuracy.
- Compare the differences in IRF-PAI and UB-04 coding.
- Examine medical record documentation for appropriate IGC, etiologic and other relevant diagnoses.
- Assess medical record documentation to report the true patient severity of illness.
- Compare ICD-10-CM coding to translation of the information to the IRF-PAI and identify gaps that result in claims risks.
- Analyze and defend the CMG.

Schedule/content are subject to change.



COURSE DESCRIPTION

The **AQ-IQ IRF PRO LAB™ Virtual Course** offers a unique perspective that many IRF (Inpatient Rehabilitation Facility) centers may not even realize they are missing. Drawing from AQ Consulting LLC's extensive experience in the healthcare sector, this course uncovers widespread issues such as inaccurate claims, ineffective documentation, and improper coding for the IRF-PAI and UB-04. These common challenges impact facilities across the country, but expert guidance and focused education on achieving accurate, compliant, and reimbursable practices are often in short supply.

To address these issues, AQ Consulting has assembled a team of seasoned experts, including coders, program directors, PPS coordinators, therapists, and clinical liaisons. Together, they created this comprehensive training program aimed at helping IRF professionals and coders tackle key challenges in the revenue cycle.

The **AQ-IQ IRF PRO LAB™** delivers advanced-level training through real-world case studies that illustrate practical applications of the concepts. **Facilities that invest in educating their staff with this course often see a significant increase in accurate reimbursements as participants apply the knowledge gained in the LAB to their daily operations.**

This 20-hour course includes intensive training and hands-on case analysis, equipping students with the knowledge to navigate CMS documentation requirements effectively and secure appropriate payment. The diverse backgrounds of attendees promote valuable discussions that break down departmental silos, enhance workflow efficiency, and improve overall performance.

There's nothing like this comprehensive workshop in the industry!

What past students have to say:

"This class is invaluable. It has helped to save us thousands of dollars by educating, making contacts and answering questions in such a way that opens doors to changing policy. Will miss this class!"

~ Clinical Documentation Specialist Inpatient Rehabilitation in Wisconsin

"Enlightening on how small changes can make a big difference in \$\$"

~ Director, Medical Records, NJ

"Attending the AQ-IQ IRF PRO LAB™ significantly increased our program's financial performance. By applying the concepts from the lab and increasing coordination of roles amongst physicians, coders and PPS coordinators, our program demonstrated a \$20,000 per week improvement in reimbursement. This program is a must for any program looking to improve financial performance while ensuring medical necessity is well-documented." (That is more than \$1 Million in a year)

~ Program Director in Michigan